

## Mobile and Secure - Cooperation of Utimaco Safeware and XcelleNet

- **Remote Installation of SafeGuard Security Solutions for Pocket PCs and Notebooks with Afari**

**Oberursel, 15th May 2003 - Utimaco Safeware AG, one of the leading companies for information security, and XcelleNet, the world-wide leading provider of system management and synchronization software, have entered into a technology partnership. In future, Utimaco Safeware relies on XcelleNet solutions for the installation of its SafeGuard security solutions for mobile devices like Pocket PCs, Smartphones and Notebooks in the customer environment.**

The solutions of Utimaco Safeware and XcelleNet are absolutely interoperable. The common solution guarantees a consistent administration, maintenance and securing of mobile devices tailored to the requirements of companies with a high user mobility (Pocket PCs and Notebooks with a wireless network over wireless LAN or GPRS).

The SafeGuard solutions by Utimaco Safeware enable a secure user authentication and data encryption on mobile devices. With XcelleNet's system management solution Afari, software, updates and modifications of the configuration can efficiently be installed remote and area-wide. By [▶ SafeGuard PDA](#) for Pocket PCs and Smartphones and [▶ SafeGuard Easy](#) for Notebooks and Desktops, combined with Afaria, customers both achieve a modularly expandable security and an efficient administration for their mobile devices in the modern, mobile environment.

"To our company customers, the implementation of mobile solutions into their daily working life is a big challenge. They want to use the optimal complete solution over the entire life cycle of their mobile devices", explains Rolf Wassermann, Vice President of Utimaco Safeware. "The smooth combination of system management and security solution provided by XcelleNet and Utimaco Safeware makes an enormous added value for the customer."

"Our cooperation with Utimaco Safeware clarifies our leading market position in Europe," says Bob Apollo, Senior Vice-President Managing Director EMEA of XcelleNet GmbH. "Today, XcelleNet solutions are already the standard for the use of mobile company applications, and Utimaco Safeware solutions are leading in the sector of mobile security. More and more companies are beginning to expand their existing infrastructure by a mobile component, meaning a protection of investment and resulting in a faster Return on Investment."

Utimaco Safeware AG is one of the leading manufacturers of professional IT security solutions. The security technology and solutions developed by Utimaco Safeware protect the electronic data of companies and government bodies against unauthorized access and guarantee that business processes and administrative procedures in the electronic world are binding and confidential. The business unit Personal Device Security provides technologies and solutions for information security in the fields of strong authentication, including biometric procedures, encryption and integrity control. The products and solutions secure data in Terminal Server and Citrix environments, on PCs, Laptops and PDAs at the workstation and when used in a mobile way.