

Utimaco's Electronic Safe: Protecting mobile Data on Sony VAIO Notebooks & Desktops

- **SafeGuard® PrivateDisk is now being pre-installed on Sony's VAIO Notebooks & Desktops, protecting data against unauthorized access**
- **Encrypted virtual disk drives easily set up on VAIO Notebooks & Desktops and mobile media such as Sony memory sticks**
- **Partnership between Sony and Utimaco in Europe**

Oberursel, October 20th, 2004 - No luck for "safe" crackers: Utimaco and Sony have agreed a partnership contract, and from now on, all Sony VAIO Notebooks & Desktops will be shipped with SafeGuard® PrivateDisk. This Utimaco security solution creates a virtual, encrypted disk drive on Sony VAIO where it protects valuable confidential data just like a safe. Purchasers of VAIO can use the "try and buy" version of SafeGuard® PrivateDisk for the first 60 days free of charge before they have to decide whether to buy the regular license.

Every year, hundreds of thousands of private users and people in small and medium-sized (SMEs) purchase VAIO Notebooks & Desktops. All new VAIO users who want to protect their data from unauthorized access can now benefit from the partnership between Sony, the market leader in the consumer electronics sector, and Utimaco, the cutting-edge IT security provider: SafeGuard® PrivateDisk, developed by Utimaco, the mobile IT security specialist, locks valuable, sensitive data in an electronic safe which users can set up on their local hard disks and network folders, on Sony memory sticks or on other mobile media such as USB and flash memory, CD ROMs, DVDs and diskettes.

There is no need for the user to work their way through a huge manual, because SafeGuard® PrivateDisk is easy to use, its functionality is self-explanatory, and it seamlessly integrates into their familiar working environment. For the user, there is no difference between using a "virtual" disk drive and a "normal" disk drive. Both drives create, save and copy files in the "traditional" way.

"By working together with Utimaco, Sony is reacting to the growing demand for security solutions from private and SME users", announced Gildas Pelliet, Vice President from Sony Information Technology Europe. "This makes us one of the first suppliers to provide this type of encryption solution together with their hardware for the end-user sector."

Utimaco's security solutions are already installed as standard in numerous large organizations. With Sony we can now join the ranks of the software manufacturers who have traditionally targeted the SME and end-user sector", says Rolf Wassermann, Vice President of Personal Device Security at Utimaco Safeware. "Together, Utimaco and Sony can now provide real added value to every mobile user who wants to protect their confidential data."

For more information about SafeGuard® PrivateDisk go to: <http://www.utimaco.com/sg-privatedisk>

Utimaco Safeware AG is one of the leading technology manufacturers of professional solutions for IT security. The security technologies and solutions developed by Utimaco Safeware protect electronic values of companies and authorities from unauthorized access and guarantee that business processes and administration procedures are binding and confidential.

The business unit Personal Device Security provides technologies and solutions to guarantee mobile security in the fields of strong authentication, including biometric procedures, encryption and integrity control. The products and solutions secure data in Terminal Server and Citrix environments, on PCs, Laptops and PDAs.