

Utimaco Achieves Significant Improvements in Revenues and Results in Fiscal Year 2005/2006

- Revenues grew by around 20% to €41.7 million
- Revenue in the Americas more than doubled to €6.7 million
- Operating result increased by around 50% to €8.8 million

Oberursel, 31th August 2006 – According to preliminary calculations, Utimaco achieved revenues of €41.7 million in the fiscal year 2005/2006 (1st July 2005 to 30th June 2006). This represents an increase of around 20% over revenues in the previous year (previous year: €34.8 million). Growth in the Americas region (USA, South America and Canada) was particularly strong, with revenues of €6.7 million that were more than twice as high as revenues in the previous year.

The Personal Device Security division, which specializes in software products that protect data on mobile personal devices and in networks, increased its revenue by around 22%, to €32.7 million (previous year €26.7 million).

The project business, offering solutions for transaction security, grew by around 11% to €9.8 million (previous year €8.8 million). This included internal revenues of €0.8 million (previous year €0.7 million).

The consolidated operating result (EBIT) improved by around 50% to €8.8 million (previous year €5.9 million). According to preliminary calculations, the EBIT margin equalled around 21% (previous year 17.0%).

After 12 months, a positive operating cashflow worth €11.4 million (previous year €6.4 million) was achieved.

On 30th June 2006, liquid assets equalled €29.2 million (previous year €22.4 million).

The final results for the fiscal year 2005/2006 will be published on 25th September 2006, and explained in a financial statement press conference and analyst meeting on the same day.

Utimaco Safeware AG – The Data Security Company.

Utimaco is a world leading producer of professional solutions that secure data within companies and government agencies. The solutions, which have won multiple awards, protect data against unauthorized access and manipulation no matter where it's stored—on mobile personal devices, PCs or in networks. SafeGuard Easy, with nearly three million installations, is the best selling worldwide solution for protecting data on notebooks and PCs. Utimaco is also a leader in electronic transaction protections. In Germany, for example, Utimaco solutions secure over 90 percent of all card-based payment systems. Utimaco offers its customers comprehensive on site support via a worldwide network of partners and subsidiaries in Europe, the USA and Japan. Utimaco Safeware AG, with headquarters in Oberursel, near Frankfurt, Germany, is listed on the Frankfurt Stock Exchange (ISIN DE0007572406). For more information, visit our website at www.utimaco.com

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