

Ad Hoc Report in Accordance with § 15 WpHG (German securities trade act)

Quarterly result (keyword)

Utimaco Reports a Strong Second Quarter 2007/2008

Oberursel, 14th January 2008 – According to current calculations, Utimaco Safeware has achieved record revenues of around € 18.5 million in the second quarter (October to December 2007) of fiscal year 2007/2008 (July 2007 to June 2008). This represents an increase of around 23% compared to the same period in the previous year (previous year € 15.0 million). Revenues include an order worth more than a million Euros for the new SafeGuard Enterprise product generation. Against the background of the transitional phase to the new product portfolio, the company had expected to see a sideways movement in its revenue streams in the first six months of this fiscal year. However, unexpectedly strong performance in the second quarter resulted in revenues increasing by around 13% to € 29.5 million (previous year € 26.1 million) in the first six months.

According to preliminary estimates the company expects an EBITDA in the second quarter of 2007/2008 of around € 6.0 million (previous year: € 5.3 million). Consequently the EBITDA after the first six months of fiscal year 2007/2008 would be approximately € 7.5 million (previous year € 8.1 million). When comparing the current earnings with those for the same period in the previous year, it should be taken into account that, in the current fiscal year 2007/2008, there are no gains to the result from the capitalization of development costs for SafeGuard Enterprise. In the second quarter of the previous fiscal year the software capitalization equaled € 1.1 million, and totaled € 1.8 million in the first six months of the previous fiscal year.

The final results for the first six months of fiscal year 2007/2008 will be published on 28th February 2008 and discussed in an analysts conference.

Utimaco Safeware AG, with headquarters in Oberursel, near Frankfurt am Main, Germany, is listed in the Prime Standard in the Frankfurt securities exchange (ISIN DE0007572406).

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Additional information:

"We expected to see double-digit growth and the first large orders for our new SafeGuard Enterprise product generation by the second part of fiscal year 2007/2008", said Christian Bohne, CFO of Utimaco Safeware AG. "We can now face fiscal year 2007/2008 with confidence and underpin our forecasts of a double-digit growth rate in the second half of the fiscal year and stable profitability for the fiscal year as a whole."

Utimaco Safeware AG – The Data Security Company

Utimaco is the leading provider of data security solutions. The Data Security Company enables both large and medium-sized companies and organizations to protect their electronic assets against attack and guarantee the confidentiality and integrity of their data in accordance with all the relevant legal data protection requirements. In response to twenty-first century threats, Utimaco's complete range of solutions provides full 360 degree protection unlike end-point encryption solutions which only cover specific security needs. Only SafeGuard solutions can protect and manage data both during storage (data at rest), during transmission (data in motion) and during processing (data in use). With its global network of certified partners and subsidiaries in Europe, the USA and Asia, Utimaco can support its customers directly, wherever they are. Utimaco Safeware AG, with headquarters in Oberursel, near Frankfurt, Germany, is listed on the Frankfurt Stock Exchange (ISIN DE0007572406). For more information, go to: <http://www.utimaco.com>.